

## ABOUT IGOR CHIGRIN

**Mr. Igor Chigrin** is an FITT certified professional who came across the International Trade business more than 10 years ago, through the pharmaceutical field in his native country, Russia. Soon he identified the imperative need to help other businesses to get involved in export and import matters. **Mr. Chigrin** started his career in consultancy then, and has successfully pursued this path carrying out broad-range projects for relevant customers such like Embraer (Brazil), Precious Stones and Metals Import (India), Umbria Olii International (USA), Hines Aircraft and Quality & Company, Adastra, Coretomic and many more in Canada.

**Mr. Chigrin** holds a Master in International Business, from Ecole Superior de Commerce de Grenoble, in France and is recognized as a Qualified Service Provider for Export Development Projects by the Australian Trade Commissionaire (Austrade) and the Canadian Manufacturers and Exporters (CME). He is a recognized expert in International Trade and Export Business Development and was featured in media such as Rogers TV, RTDS radio station, newspapers and FITT newsletter, etc.

Presently **Mr. Chigrin** is fully committed to promote and support the development of Canadian businesses towards the International scene through his consultancy firm *Win Global Partners*. Solid skills such as his ability to look for linear and non-linear solutions, project management experience and data analysis capacity, deep knowledge of cultural aspects, strong negotiations skills, highly motivated and result-oriented personality are key factors that had positioned him on the top of the International Trade field in Canada.

